

CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND (INC)

Minutes of the 107th Annual General Meeting

Held at the ASB Lounge, Kensington Stadium, Kensington, Whangarei

Wednesday March 3th 2010 at 5.30 pm

Tim welcomed members of the Chamber to the 107th AGM, and thanked everyone for their attendance.

Present

Ken Wilson (Advantage Business), Mark and Julie Feldman (Arts at Fairhaven Ltd Clever Kiwi Arts n Crafts), Mitch Weimer (BizBuilders Ltd), Shirley Weimer (BizBuilders Ltd), Terry Sage (Business Coaching New Zealand), Vince Cocurullo (Cocurullo's Ltd), Richard Wilkinson (Demolition Supermarket), Jeroen Jongejans (Dive! Tutukaka), Dean Subritzky (elevateCA), Murray Broadbelt (Employer Services Limited), Jo Douglas (Enterprise Northland), Chris Parry (First Mobile/Crystal Communications Ltd), Jaki George-Tunncliffe (Fusion Interactive Training Ltd), Tim Robinson (Gen-i), Andrea Johnson (HB Architecture), Stephen Johnson (HB Architecture), Gwendolyn Needham (Highwise Training), Steven Kelly (Kellys Business Consultants), Lucas Remmerswaal , Lauren Corcoran (Magnetism Solutions Ltd), Nathan Eccles (Magnetism Solutions Ltd), Paul Nieuwelaar (Magnetism Solutions Ltd), Simon Phillips (Magnetism Solutions Ltd), Mark Smith (Magnetism Solutions Ltd), Marshall Taylor , Heather Wellington (North Haven Hospice Society Inc), Bill Kirkley (Massey University - School of Business), Tony Collins (Northland Chamber of Commerce), Janette Dobbs (Northland Chamber of Commerce), Shelley Nissen (Northland Chamber of Commerce), Darren Mason (Northpower), Major Roberta Wilkinson (NZ Army, A Company Akld (Nthld Regiment)), Adam Isa (Paper Plus Whangarei), Kim Tan (Paper Plus Whangarei), Don Low (Plan B Wealth Management Ltd), Maria Biggelaar aka Theresa Sjoquist (Writer) , David Moss (United Travel Whangarei), Tony Savage (Urlich McNab Kilpatrick), Ryan Welsh (Webb Ross Lawyers), Cr Greg Martin (Whangarei District Council) , Diane Martin. (41)

Apologies

Jude Thompson(Whangarei District Council), Stephen Gillingham(Stephen Gillingham House of Travel), Ray Shand(Shand Accounting), Linda Wallis(Assist You), Rosemary Roberts(Northern Advocate), Lynn Render(Logo Mojo), Mike Jeeves(Logo Mojo).

Resolved

"that the apologies be accepted"

Moved: Tim Robinson / Mark Smith

All in favour/CARRIED

Obituaries

There were no obituaries.

Minutes of the previous AGM

Resolved

"that the minutes of the 106th AGM on 4th March 2009 be confirmed as a true and correct record".

Moved: Tim Robinson / Jeroen Jongejans

All in favour/CARRIED

Matters Arising

No Matters Arising

President's Report

Tim Robinson spoke to his report. Giving highlights:-

- He stands by his comments when he came into the role in 2008 that it would be a good year looking forward.
- Mentioned Jeff Smith (previous CEO) stating that he left during the year and was doing very well in Wellington. That due to the infrastructure already in place that the period where there was no CEO the Chamber managed to carry with business as usual. Acknowledged , Janette Dobbs and Shelley Nissen for their part in this transition period.
- Thanked those involved in looking for a CEO and was delighted with how Tony Collins had been received. Tim said that over the last eight years the CEOs had each taken the Chamber to a new level and didn't doubt that Tony would also raise the bar.
- Profile of Chamber has grown through media – Chamber is an Advocate of Business.
- Number of BA5 events have grown and been extremely successful.
- Only negative has been for Tim personally was that Chamber was unable to influence the Councils to go ahead with the weir project. Chamber will take the positive spin, which engaged us closer with Councils and look forward to ways of making Whangarei attractive to tourists and encouraging them to stay in Northland.

Resolved

"that the Presidents report be received"

Moved: Tim Robinson / Murray Broadbelt

All in favour/CARRIED

CEO's Report

Tony Collins spoke to his report. Giving highlights:-

- Has been a year of challenges and opportunities and in a year like this shows benefits of Chamber membership.
- Highlighted Chamber involved events Roadshow, Northland Business Expo, Westpac Northland Business Excellence Awards.
- Voice of Business – well supported by Northland media, helping Chamber get word out to the public. Advocacy team has a great action plan going forward for the next 12 months. The Chamber has a voice and its role is to have a positive voice, there is too much negativity out there and Tony see the Chamber needs to be positive and proactive out there for the way forward to benefit Chamber members and the region.
- Membership Organisation: Without members this organisation would not exist, and Chamber is keen to look after its existing members and provide benefits and services that will encourage them to go out to other businesses to recruit new members on our behalf.
- Big thanks to National Sponsors (appreciate the support of larger Chambers who form sponsorship relationships)
- Thanks you to Westpac as main Awards sponsor (who also sponsor awards throughout the provinces) plus to all other Awards sponsors/ entrants and judges who make the event a success.
- The Chamber is financially still strong, although it has been a hard year. Tony will work with the Board to find new income streams which will create more benefits to members.

Tony finished by saying that the Board has been fantastic in its role of leadership and governance and thanked the Board and staff for their support. He also thanks the Board for their support of the staff in

the interim period while the Chamber was without a CEO. He hoped that the Chamber can become more inclusive and approachable over the next year so we can support our members and be a force in the business environment.

Resolved

"that the CEO's report be received"

Moved: Tony Collins / Tim Robinson

All in favour/CARRIED

Financial Report

The Treasurer, Dean Subritzky spoke to the Financial Report, highlighting pages 23-24 of the Annual report:

Chamber loss \$10K compared with a profit \$14K – which equals a cash loss of \$7K after depreciation. Dean noted that it was signaled at the 2008 AGM that 2009 would be a hard year and that the Chamber and its members could find it difficult.

- Expenses only increased by \$2K, it was the downturn in income that increased the loss.
- Awards down \$6K
- Membership down – Dean noted that it was level with 2007. Reduction in subs due to members employing less staff.
- Productivity project – not in 2009 year but will be more in 2010
- Crime Survey – not carried out in 2009
- Roadshow brought in income of \$7K
- Business mentors NZ contract taken on in Oct 2009
- Biz information contract to finish June 2010 – no news of a replacement model as yet.

Resolved

"that the financial statements be approved"

Moved: Dean Subritzky / Darren Mason

All in favour/CARRIED

Appointment of Auditor

Motion: “to appoint an Auditor.

Resolved

"that an Auditor be appointed for 2010"

Moved: Dean Subritzky / Tim Robinson

All in favour/CARRIED

Appointment of Honorary Solicitors

Motion: “that Ulrich McNab Kilpatrick be appointed as Honorary Solicitors”

Resolved

"that Ulrich, McNab, Kilpatrick be appointed Honorary Solicitors for 2009"

Moved: Tim Robinson / Nat Davis

All in favour/ CARRIED

Election of Board

Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.

10.1 Motion – “That as per the nominations received prior to the February 10, 2010 closure date, the following persons be elected unopposed to the following Board positions”

Sarah Boon	Arts Promotion Trust	Board of Directors
Mark Smith	Magnetism Solutions	Board of Directors
Terry Sage	Business Coaching New Zealand	Board of Directors
Ryan Welsh	Webb Ross Lawyers	Board of Directors
Jaki George-Tunnicliffe	Fusion at Work	Board of Directors
Jeroen Jongejans	Dive!Tutukaka	Board of Directors
Murray Broadbelt	Employer Services Ltd	Board of Directors
Vince Cocurullo	Cocurullo’s Ltd	Board of Directors

Tony advised that automatically staying on Board for their second year will be:

Bill Kirkley	Massey – School of Business	Board of Directors
Lucas Remmerswaal		Board of Directors

Moved: Tony Collins / Jeroen Jongejans

All in favour / CARRIED

Election of Officers

10.2 Election for President

Motion that as per the nominations received prior to the February 10th, 2010 closure date, the following person be elected unopposed to the following Board position

Darren Mason	Northpower	President
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Moved: Tony Collins / Tim Robinson

All in favour/ CARRIED

10.3 Election for Vice President

Motion – “That as per the nominations received prior to the February 10th, 2010 closure date, the following person be elected unopposed to the following Board position”

David Moss	United Travel Whangarei	Vice President
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Moved: Tony Collins / Lucas Remmerswaal

All in favour/ CARRIED

10.4 Election for Treasurer

Motion – “That as per the nominations received prior to the February 10th, 2010 closure date, the following person be elected unopposed to the following Board position”

Dean Subritzky	elevateCA	Treasurer
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Moved: Tony Collins / Jaki George-Tunncliffe

All in favour/ CARRIED

Tim advised that he had the option of handing over to the incoming President if he would like to take the Chair.

Darren Mason said he would just like to say a few words. Thanked Tim Robinson for his role as President in which has been a difficult year, and for a time took on the role as CEO until a replacement had been found, he acknowledged the effort that Tim put in and that he has been on the Board for a long time.

He encouraged feedback from the members, saying that the Board is only as good as our members and the voice that we have. Chamber will be taking the position of being clear on any stand we are taking, and furthering the relationships with the local authorities.

On behalf of the new Board coming in, it is going to be an exciting time ahead.

General Business

Lucas requested a chance to speak to the AGM. He advised that he had concerns regarding the \$10K loss, and would not like to see it continue. He wanted to encourage the members put forward ideas on how to prevent such a loss in the year to come.

Tim thanked Lucas for his comment, saying that this issue would be taken to the incoming Board.

The meeting closed at 6.05 p.m.

Tim Robinson then welcomed the guest speaker Michael Barnett CEO Auckland Chamber of Commerce

The evening concluded with a few drinks, nibbles and networking.