

## CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND (INC)

### Minutes of the 108<sup>th</sup> Annual General Meeting

Held at the ASB Lounge, Kensington Stadium, Kensington, Whangarei

Wednesday March 2<sup>th</sup> 2011 at 5.30 pm

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Darren Mason welcomed members to the Chamber to the 108<sup>th</sup> AGM, and thanked everyone for their attendance. He acknowledged that it had been a massive few days for New Zealand with the earthquake in Christchurch and asked that the attendees show their respect by a minute's silence. It is a city of heroes, which makes us all proud to be New Zealanders.

#### Present

Andrew & Rachel Chuter (ARC Security Solution), Linda Wallis (Assist You), Ken Wilson (Advantage Business), Mitch Weimer (BizBuilders Ltd), Shirley Weimer (BizBuilders Ltd), Terry Sage (Business Coaching New Zealand), Vince Cocurullo (Cocurullo's Ltd), Jeroen Jongejans (Dive!Tutukaka), Diana Edmonds (Dress for Success), Dean Subritzky (elevateCA), Murray Broadbelt (Employer Services Limited), Wayne Hutchinson (Enterprise Northland), David Templeton (Enterprise Northland), Colin Duncan (Enterprise Northland), Mike Taylor (Fairfax Media), Gordon Ferrier (Ferrier & Associates), Jaki George-Tunncliffe (Fusion Interactive Training Ltd), Tim Robinson (Gen-i), Daryl Small (Gilmore Brown), Bernard Luiten (GreenGables Landscape), Thomas Biss (Henderson Reeves), Gwendolyn Needham (Highwise Training), Hon Phil Heatley, Jane Scripps (Interfaces), Steven Kelly (Kellys Business Consultants), Lynn Render (Logo Mojo), Lucas Remmerswaal, Mark Smith (Magnetism Ltd), Kristen Rupapera (Monster Graphics), Iain Spanhake (Monster Graphics), Callum Chowns (My Jeweller), Calvin Green (Northland Business Development Trust), Tony Collins (Northland Chamber of Commerce), Janette Dobbs (Northland Chamber of Commerce), Shelley Nissen (Northland Chamber of Commerce), Tony Davies-Colley (Northland Regional Council), Darren Mason (Northpower), Mark Ewen (NorthTec), Don Low (Plan B Wealth Management Ltd), Jeremy Tauri (Plus Chartered Accountants), Wendy Hawkes (Skylark Tours Northland), Steve Bennett (Steve Bennett Associates), Steve Haywood (Master Jeweller), Graham Hawkes (The Profit Improvement Centre), David Moss (United Travel Whangarei), Ryan Welsh (Webb Ross Lawyers), Clare Davies-Colley (Westpoint Management), Cr Sue Glenn (Whangarei District Council).

#### Apologies

Jude Thompson (Whangarei District Council), Mark Simpson (Whangarei District Council), Sarah Boon (C.H.A.R.T NORTH), Jan Hewitt (Northern Advocate), Leah Peacock (Sudburys Ltd), Margaret Bishop (Newman Engineering Ltd), Daniel Taylor (Kaitia Business Association), Trevor Griffiths (Griffiths & Associates Ltd), Heather Tomason (Griffiths & Associates Ltd), Brett Bell-Booth (Bradley Nuttall North Ltd), Sasha Webb (Fix Creative Ltd), Don & Ruth Austin (Dresca Ltd t/a Fibrenew), Brett Sawyers (Crystal Communications Ltd t/a First Mobile) Geoff Henry (McHenry Investments Ltd t/a Business Solutions Northland), Dr Bill Kirkley (Massey University – School of Business).

#### Resolved

*"That the apologies be accepted"*

**Moved: Tim Robinson / Jeroen Jongejans**

**All in favour/CARRIED**

Darren acknowledged the arrival of Hon Phil Heatley.

## **Obituaries**

Darren Mason noted the passing of Don Lane and Ann Shaw on behalf of the Northland Chamber of Commerce.

## **Minutes of the previous AGM**

### **Resolved**

*"That the minutes of the 107<sup>th</sup> AGM on 3<sup>rd</sup> March 2010 be confirmed as a true and correct record".*

**Moved: Tim Robinson / Jeroen Jongejans**

**All in favour/CARRIED**

## **Matters Arising**

No Matters Arising

## **President's Report**

Darren Mason spoke to his report. Giving highlights:-

- He acknowledged and thanks the Board for all of their dedication over the past 12 months.
- Chamber organisation relies on membership – it is well placed to move forward and support its members.
- BA5 events – well attended, great to see the support. He encouraged members to attend these functions
- 2010 Awards held at the Northland Event Centre to show Chamber support for local initiatives.
- Chamber supported several initiatives including the Weir project – providing an Economic Study to provide Councils with relevant information.
- Continuing with relationship building with stakeholders and Councils.
- Thanked Janette Dobbs and Shelley Nissen for their part in the running of the Chamber.
- Thanked Tony for all of the work he put in - he is well placed after 18 months into his position to move the Chamber forward.
- Also thanked the media and sponsors for all of their support over the last 12 months.

### **Resolved**

*"That the Presidents report be received"*

**Moved: Mark Smith / Jeroen Jongejans**

**All in favour/CARRIED**

## **CEO's Report**

Tony Collins spoke to his report. Giving highlights:-

- Tony reiterated the President's speech
- Has been a hard year for business and the country.
- Tony advised that he continues to put in submissions which will benefit Whangarei and Northland as a whole.
- Cohesive relationships with stakeholders and councils will move the Chamber forward and support members.
- Record number of events held in 2010, almost 1 per week.
- Big thanks to loyal Sponsors – Chamber relies heavily on their support.
- Networking remains a key benefit to Chamber members
- All members are now financial.

- Financial loss – due to several factors including the cancellation of the Biz contract, these items will be covered in the Financial Report
- Acknowledged the Regional Partnership Scheme with Enterprise Northland.
- Chamber Board has good governance. It has set the agenda and strategies and now is up to Tony and the members to take it forward. It also allows Tony and Chamber staff to carry on with the day to day operation part of running the Chamber.
- Tony thanks Darren mason as President and Dean Subritzky as Treasurer for their contribution to the Chamber.
- Enjoyable year – fight to increase Chamber reputation.
- Need to support local business first, this in turn will encourage businesses from other areas into Northland.

Tony finished by saying that he enjoys the interaction with Chamber members and the wider business community.

**Resolved**

*"That the CEO's report be received"*

**Moved: Jaki George-Tunncliffe/Vince Cocurullo**

**All in favour/CARRIED**

**Financial Report**

The Treasurer, Dean Subritzky spoke to the Financial Report, highlighting pages 28, 29 and 30 of the Annual report:

It has been a financially tough year for the Chamber

Chamber loss \$13K compared with a loss \$10K in 2009 – looking hard at the figures he noted the following.

- Revenue down – Membership dropped \$6K
- Biz information contract cancelled – loss of \$4K.
- Workplace Productivity Project, Business Mentors New Zealand and Regional Partnership – Northland Business Grow – have all increased income. These new revenue streams will mean we are well placed to increase revenue in 2011.
- An increase in membership will further assist this.
- More cash in bank – still have \$26K which was part of the Productivity Project – still to be paid out. Still ahead of 2009.
- Membership debtors are looking good.

**Resolved**

*"That the financial statements be approved"*

**Moved: Dean Subritzky / Jeroen Jongejans**

**All in favour/CARRIED**

**Appointment of Auditor**

Motion: “to appoint an Auditor for 2011”

**Resolved**

*"That Plus Audits be appointed for 2011”*

**Moved: Darren Mason / Jeroen Jongejans**

**All in favour/CARRIED**

## Appointment of Honorary Solicitors

Motion: "That Ulrich McNab Kilpatrick be appointed as Honorary Solicitors"

### **Resolved**

*"That Ulrich, McNab, Kilpatrick be appointed Honorary Solicitors for 2009"*

**Moved: Darren Mason / Tim Robinson**

**All in favour/ CARRIED**

**Darren Mason handed over to Tony Collins as the Returning officer to conduct the election.**

**Tony offered all of the candidates a one minute speaking opportunity.**

**Murray Broadbelt made a point of order with regards to the opportunity for presidential candidates to speak, that they should be offered a longer speaking opportunity. This was agreed, but both Mark Smith and Vince Cocurullo declined.**

## Election of Officers

*Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.*

Election for President

Motion – "That as per the nominations received prior to the February 8<sup>th</sup>, 2011 closure date, the following persons have been nominated for the position of President"

*Vote by way of Secret Ballot took place.*

Vince Cocurullo	Cocurullo's Ltd	President
Mark Smith	Magnetism Solutions	President

Election for Vice President

"As per the nominations received prior to the February 8th, 2011 closure date, the following persons have been nominated for the position of Vice President"

Lucas Remmerswaal has withdrawn his nomination for the position of Vice President.

Motion – "That the following person be elected unopposed to the position of Vice President"

David Moss	United Travel Whangarei	Vice President
<del>Lucas Remmerswaal</del>		<del>Vice President</del>

**Moved: Tim Robinson / Mark Smith**

**All in favour/ CARRIED**

**10.1** Election for Treasurer

Motion – “That as per the nominations received prior to the February 8<sup>th</sup>, 2011 closure date, the following person be elected unopposed to the position of Treasurer”

Daryl Small	Gilmore Brown	Treasurer
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**Moved: Tim Robinson / Vince Cocurullo**

**All in favour/ CARRIED**

Election of Board

**10.2** Board of Directors

Motion – “That as per the nominations received prior to the February 8<sup>th</sup>, 2011 closure date, the following persons have been nominated for the position of Board member”

*Vote by way of Secret Ballot took place.*

The following current Board members will automatically keep their position on the Board as per the constitution.

*Clause 7 (g) Board Members shall hold office for a period of 2 years at which time the board member shall automatically resign. At this time if the Board member wished to stay on the board they must be re-nominated by a financial member of the Chamber for re-election.*

Sarah Boon	C.H.A.R.T. NORTH	Board of Directors
Murray Broadbelt	Employer Services Ltd	Board of Directors
Vince Cocurullo	Cocurullo’s Ltd	Board of Directors
Jaki George-Tunncliffe	Fusion at Work	Board of Directors
Jeroen Jongejans	Dive!Tutukaka	Board of Directors
Terry Sage	Business Coaching New Zealand	Board of Directors
Mark Smith	Magnetism Solutions	Board of Directors
Ryan Welsh	Webb Ross Lawyers	Board of Directors

**FOUR** of the following nominees will be elected onto the Board

Steve Bennett	Steve Bennett Associates	Board of Directors
Thomas Biss	Henderson Reeves Connell Rishworth	Board of Directors
Mark Ewen	NorthTec	Board of Directors
Bill Kirkley	Massey University - School of Business	Board of Directors
Bernard Luiten	GreenGables Landscape	Board of Directors
<del>David Moss</del>	<del>United Travel Whangarei</del>	<del>Board of Directors</del>
Rod Parkinson	Westpac	Board of Directors
Lucas Remmerswaal	Lucas Remmerswaal	Board of Directors
Tim Robinson	Gen-i/Telecom NZ Ltd	Board of Directors
Jane Scripps	Interfaces Ltd and Tai Chi That's For Me	Board of Directors
Jeremy Tauri	Plus Chartered Accountants	Board of Directors
Sasha Webb	Fix Creative	Board of Directors

The AGM was adjourned while the counting of the votes took place.  
Tony Collins invited Monty Knight to give his presentation.

The AGM was re convened at 6.45pm

The following announcements took place.

Mark Smith was elected as President by secret ballot.

The following 4 candidates were elected to the Board by secret ballot.

Jane Scripps  
Mark Ewen  
Tim Robinson  
Jeremy Tauri

## **General Business**

Darren handed over the meeting to Mark Smith.

Mark thanked Darren and took the chair.

**An extra increase is proposed at the following levels, with an introduction of a new subscription for Retirees – 65+ Individual membership \$50 per person, will be known as Associate Rate (these members will not have voting rights).**

Motion – “That the new level of membership – 65+ Individual be accepted and ratified”

**Moved: Vince Cocurullo / Jaki George-Tunncliffe**

**All in favour/ CARRIED**

As per constitution the Membership subscriptions will increase each year by the CPI.

Proposed Membership Subscription Changes

<b>Membership Level</b>	<b>Current Subscription</b>	<b>Proposed New Subscription</b>
Business Start-Up (in first year of trading)	\$115.00	\$120.00
1 - 3 Employees	\$180.00	\$185.00
4 - 6 Employees	\$270.00	\$280.00
7 - 9 Employees	\$380.00	\$390.00
10 - 50 Employees	\$550.00	\$560.00
51+ \$550 + \$10 for each staff member up to maximum of \$800	\$800.00 maximum	\$820.00 maximum

Motion – “That the increase in membership subscriptions be accepted and ratified”

**Moved: Tim Robinson / Jeroen Jongejans**

**All in favour/ CARRIED**

Conclusion of Formal Meeting.

The meeting closed at 6.55 p.m.

The evening concluded with a few drinks, nibbles and networking.