

THE CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND INCORPORATED

Minutes of the 114th Annual General Meeting

Held at The Orchard, Mahi Tahi Event room, Cnr Cameron & Walton St, Whangarei

Wednesday March 8th 2017 at 5.00 pm

Jeremy Tauri (President) welcomed members including Michael Barnett to the 114th Northland Chamber AGM

Present

Attendee	Business Name
Alan Martin	Retired - Life Member
Bryce Jones	Ricoh Northland
Cr Jayne Golightly	Whangarei District Council
Cr Tricia Cutforth	Whangarei District Council
Danny Douglas	Gilmore Taylor Associates Ltd
David Templeton	Northland Inc
Dean Subritzky	Elevate CA Ltd
Dr David Wilson	Northland Inc
Howard Gilles	Vodafone
Janette Dobbs	NZ Chambers of Commerce Northland
Jeremy Tauri	Plus Chartered Accountants
John Markby	MoreFM
Liza Potter	Scooterware
Mal Snaize	IT Stuff
Mariella Trynes	MBIE
Michael Barnett	Auckland Chamber of Commerce
Murray Broadbelt	Employer Services Ltd
Paul Dunn	Marine North
Rob Meadows	NorthTec
Rudy Kokx	LINK Northland
Sandeep Diwan	Calders Design & Print
Teresa Watkins	Monster Graphics
Terry Sage	Business Coaching New Zealand
Tim Robinson	Spark NZ
Tony Collins	NZ Chambers of Commerce Northland
Tony Shi	Switch MSP
Trish Madison	Accounta Limited

Apologies

Name	Company
Guy Slocum	Sentinel International
Alan Brown	Advantage Mint
Jeroen Jongejans	Dive!Tutukaka
Virginia Craig	Henderson Reeves Ltd
Gwendolyn Needham	Highwise Ltd
Ryan Welsh	WRMK
Paul Batchelder	UIT
Ian Collier	Air New Zealand
Wayne Roycroft	Sutherland Security
Deputy Mayor Tania McInnes	Far North District Council
Adam Isa	ANZ
Barbara Jaques	BJ Projects
Jan Hewitt	NZME.

Resolved

"That the apologies be accepted"

Moved: Jeremy Tauri Seconded: Paul Dunn All in favour

Obituaries

No obituaries noted

Minutes of the previous AGM

Resolved

"That the minutes of the 113th AGM on 9th March 2016 be confirmed as a true and correct record".

Moved: Tim Robinson Seconded: Trish Madison All in favour

Matters Arising

No Matters Arising

President and Chief Executive Report

Tony Collins (CE) tabled the report and handed over to Jeremy Tauri (President) who highlighted the following

- Membership has been growing to date there are 459 members, with this strength we can do more for the region. Jeremy encouraged members to give their feedback by completing Chamber surveys, this helps with the Chamber direction.
- Westpac Business Excellence Awards – changes are coming this year.
- Innovate Northland is now incorporated into the full Awards programme.
- Business After 5 events – Tony attends all of these along with all of the other roles he fulfills. The BA5 calendar is full for this year.
- The Chamber continues to lobby on behalf of businesses and have put through submissions to central and local government.
- Thanks to Business Mentors New Zealand, Westpac, Business After 5 hosts, Regional Business Partners with Northland Inc all have help the Chamber's position over the year.
- Thank you to all of our sponsors we have huge local and national support.

- Thanks to the the current Board and past boards who have built the Chamber to what it is today. It has been a pleasure to Chair such a diverse Board. Our board members may have different backgrounds but it is this representation of diverse views, thinking and contribution that has helped the Chamber to where it is today and can achieve great things for our region.
- Jeremy thanked Tony for all his effort during the year
- Tony thanked Janette and Shelley, they always make Chamber members feel welcome and their understanding of what the Chamber is about helps then go the extra mile to help our members.

Resolved

"That the President and Chief Executive report be received"

Moved: Tim Robinson Seconded: Rob Meadows All in favour

Financial Report

Treasurer Danny Douglas spoke to the report.

Treasurer's Report – year ended 31 December 2016

Profitability

A net surplus of \$21,539 for the year compared to loss of \$1,173 in 2015. This was from the hard work that Tony, Janette and Shelley have all done which has contributed to all of these increases.

Revenue

Overall revenue grew from \$193k in 2015 to \$210k in 2016

Changes in revenue streams:

- Business awards up nearly 4k to \$30,000 from \$26,300 in 2015, including additional sponsorship for awards
- Business Mentors was down approximately \$1,500
- Membership subscriptions were up \$2.5k. Membership total at 453 compared to 422 in 2015
- Seminars and functions have decreased by 1k but still 2.5k up on 2014
- Whangarei maps up a little over 2k
- Business to business publication contributed 3.7k this was moved into the 2016
- Sponsorship was up just over 9k mainly due great local sponsor Ricoh Northland and some of our Alliance Partners Vodafone, OfficeMax and Noel Leeming

Expenses

Total expenses are down by approximately \$3k. The major area was in reduction of depreciation on assets and disposal of obsolete assets. Also the rent from the move to The Orchard in November has helped and will do so going forward. Most other expenses have resulted in similar costs to prior year.

Financial position

As at 31 December the Chamber held \$83K of assets made up of:

Bank balances	\$51.5k up from 39k prior year
Debtors	\$21.7k up from \$16.6k
Equipment	\$9.7k includes cost of the Chamber share of Orchard fit-out
Total Assets	\$83k
Less Liabilities	\$12.25k – suppliers and IRD
Giving Accumulated Members Fund	\$70.8k up from 49.25k

Future Focus

- Expand revenue streams
- Utilise funds to develop services

Danny thanked Tony, Janette and Shelley.

Q&A

Alan Martin raised that the financial report should be "Income and Expenditure" not "Profit and Loss" Danny advised that this would be noted.

Jeremy thanked Danny

Resolved
"That the financial statements be approved"

Moved: Paul Dunn Seconded: Trish Madison All in favour

Appointment of Auditor

Motion: "to appoint an Auditor for 2017"

Resolved
"That BDO Northland be appointed for 2017"

Moved: Tim Robinson Seconded: Murray Broadbelt All in favour

Appointment of Honorary Solicitors

Motion: "That WRMK be appointed as Honorary Solicitors"

Resolved
"That WRMK be appointed Honorary Solicitors for 2017"

Moved: Trish Madison Seconded: Rob Meadows All in favour

Further to the Apologies at the beginning of the AGM Janette advised that there were more apologies to be included

Name	Company
Ken Wilson	Advantage Business
Steve Davis	Surge Consulting
John & Paul Kearney	Total Idea Co
Hayden Keast	BDO
Brett Donovan	Donovan Group Ltd

Moved: Tim Robinson Seconded: Paul Dunn All in favour

Tony Collins as the Returning officer conducted the election.

Election of Officers

Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.

Election for President

"As per the nominations received prior to the February 7th, 2017 closure date, the following person be nominated for the position of President."

Motion – "That the following person be elected unopposed to the position of President"

Jeremy Tauri	Plus Chartered Accountants	President
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Moved: Tim Robinson Seconded: Rob Meadows All in favour

Election for Vice President

“As per the nominations received prior to the February 7th, 2017 closure date, the following person have been nominated for the position of Vice President.”

Motion – “That the following person be elected unopposed to the position of Vice President”

Paul Dunn	Marine North	Vice President
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Moved: Tim Robinson Seconded: Rob Meadows All in favour

Election for Treasurer

“As per the nominations received prior to the February 7th, 2017 closure date, the following person be elected nominated to the position of Treasurer.”

Motion – “That the following person be elected unopposed to the position of Treasurer”

Danny Douglas	Gilmore Taylor Associates	Treasurer
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Moved: Paul Dunn Seconded: Rudy Kokx All in favour

Election of Board

Board of Directors

“As per the nominations received prior to the February 7th, 2017 closure date, the following persons have been nominated for the position of Board member”

The following current Board members will automatically keep their position on the Board as per the constitution.

Clause 7 (g) Board Members shall hold office for a period of 2 years at which time the board member shall automatically resign. At this time if the Board member wished to stay on the board they must be re-nominated by a financial member of the Chamber for re-election.

Murray Broadbelt	Employer Services Ltd	Board of Directors
Brett Donovan	Donovan Group NZ Ltd	Board of Directors
Tim Robinson	Spark Digital	Board of Directors
Terry Sage	Business Coaching New Zealand	Board of Directors
Ryan Welsh	WRMK	Board of Directors

Wayne Roycroft withdrew his nomination to the position of Board member

Motion – “That as per the nominations received prior to the February 7th, 2017 closure date, the following six persons will be elected to the position of Board member unopposed.”

Ken Wilson	Advantage Business	Board of Directors
Richard Cranenburgh	On the Edge Design	Board of Directors
Rob Meadows	NorthTec	Board of Directors
Suzanne(Sue) Walters	Rich Northland	Board of Directors
Tony Shi	SwitchMSP	Board of Directors
Virginia Craig	Henderson Reeves Connell Rishworth	Board of Directors

Moved: Tim Robinson Seconded: Paul Dunn All in favour

General Business

No general business.

Conclusion of Formal Meeting.
The meeting closed at 5.25 p.m.

The AGM was followed by a presentation from Michael Barnett CEO of the Auckland Regional Chamber of Commerce.