

THE CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND INCORPORATED

Minutes of the 115th Annual General Meeting

Held at The Orchard, Mahi Tahi Event room, Cnr Cameron & Walton St, Whangarei

Wednesday March 7th 2018 at 5.00 pm

Jeremy Tauri (President) welcomed members to the 114th Northland Chamber AGM. He then invited Auriole Ruka to perform a Karakia.

Present

Attendee	Business Name
Auriole Ruka	Te Puu Ao Charitable Trust
Claire Blake	Whangarei TOP 10 Holiday Park
Cr Tricia Cutforth	Whangarei District Council
David Templeton	Northland Inc
David Wilson	Northland Inc
Graham Billings	GGB Business Therapy Ltd.
Jeremy Tauri	Plus Chartered Accountants
Jude Thompson	Northland Inc
Leo Unger	Human Assets
Mark Fletcher	Spending Planners New Zealand
Mikal Nielsen	Sounds Easy Limited
Murray Broadbelt	Employer Services Ltd
Nick Blake	Whangarei TOP 10 Holiday Park
Sarah Blithe	Hubands Energy
Steve Haywood	Steve Haywood Master Jeweller
Sue Walters	Ricoh Northland
Tim Robinson	Bernina Northland
Tony Shi	Switch MSP
Trish Madison	Accounta Limited
Veronica Fletcher	Spending Planners New Zealand
Virginia Craig	Henderson Reeves Lawyers
James McLean	JD Landscape Architecture
John Steedman	Jonzone Limited
Des Cawood	Promed Ltd
Sidney Quintel	Retired
Taramati Quintel	Retired
Sophia Xiao-Colley	Desan Health

Apologies

Name	Business Name
Hon Shane Jones	NZ First MP Whangarei
Allan Gray	Wynn Fraser Paints
Ken Wilson	GT Advantage
Graham Foggin	Scots in Spirit
Terry Sage	Business Coaching New Zealand
Cr Anna Curnow	Kaipara District Council
Rob Meadows	Northpower
Jeroen Jongejans	Dive!Tutukaka
Danny Douglas	Gilmore Taylor Associates
Kevin Etherington	Facebox
Dean Abel	Hubands energy

Resolved

"That the apologies be accepted"

Moved: Jeremy Tauri Seconded: Tim Robinson All in favour

Obituaries

The Northland Chamber wishes to acknowledge the passing of Don Sargent, John Cook, Jack Guy and Malcolm Hawthorn and pass on condolences to their families.

A moment of silence was held.

Minutes of the previous AGM

Resolved

"That the minutes of the 114th AGM on 8th March 2017 be confirmed as a true and correct record"

Moved: Trish Madison Seconded: Tony Shi All in favour

Matters Arising

No Matters Arising

President and Chief Executive Report

Jeremy Tauri (President) expressed a moment of gratitude then handed over to Tony Collins (CE)

- Jeremy thanked members who ensure that the Chamber stays relevant. Membership is on its way to 500.
- He acknowledged the Board who donate their time and advised that he is grateful for the work they put in.
- Business mentors – the Chamber manages the Business Mentors contract under the Regional Business Partnership. This provides another resource available to businesses in Northland and Jeremy thanked our mentors for the time they volunteer to help.
- Thanks to our sponsors and alliance partners who allow the chamber to host events such as the Awards along with other seminars and functions.
- Thank you to The Orchard where the Chamber has lived for a year and to Northland Inc who we co-locate, and work with.
- Part of the Chamber Board are representatives of the councils, Jeremy thanked Cr Tricia Cutforth (Whangarei District Council), Cr Paul Dimery (Northland Regional Council), Cr Anna Curnow (Kaipara District Council) and Deputy Mayor Tania McInnes (Far North District Council) for their contribution to the Board.
- Finally he thanked Tony, Janette and Shelley for their part in making the Chamber a success.

Jeremy handed over to Tony who highlighted the following and reiterated what Jeremy had said

- The Chamber is lots of moving parts. It is a small organisation who punches above its weight due to the support of its relationships with other individuals and organisations.
- Tony advised that he was privileged to attend the International Chamber Conference in Sydney last year. This was attended by a range of Chambers from the large Dubai Chamber with 20,000 members and small like the Solomon Islands with a small number of members. It showed that all the same issues are faced by chambers all over the world.
- The Northland Chamber has aspirations to reach 500 members in 2018. To do this we need to demonstrate to make ourselves relevant.
- Tony thanked the Board for giving him a mandate and direction so that he can “get on with the job”. He also thanked the outgoing Board members – Terry Sage, Paul Dunn, Rob Meadows and Richard Cranenburgh for their individual efforts for the Chamber.
- Tony also thanked Shelley and Janette without who the Chamber would not be able to operate. He advised that they knew the Chamber inside out and have gone above and beyond for its members.

Resolved

"That the President and Chief Executive report be received"

Moved: Tim Robinson Seconded: Murray Broadbelt All in favour

Financial Report

In his absence Treasurer Danny Douglas provided a video of his financial report.

Treasurer's Report – year ended 31 December 2017

Profitability

A net surplus of \$9,560 for the year compared to profit of \$21,539 in 2016. This was from the hard work that Tony, Janette and Shelley have all done has contributed to holding the chamber in a profit situation.

Revenue

Overall revenue held fairly steady from \$210k in 2016 to \$207k in 2017

Changes in revenue streams:

- Business awards up nearly 1k to \$31,000 from \$30,000 in 2016, including additional sponsorship for awards
- Business Mentors was down approximately \$6,000
- Membership subscriptions were up \$2.5k. Membership total at 478 compared to 453 in 2016
- Seminars and functions have decreased by \$4k
- Whangarei maps down by \$1k
- Business to business publication contributed \$3.3k
- Sponsorship held steady mainly due to great support from Ricoh, Vodafone, OfficeMax, Noel Leeming being the main alliance partners
- Office services up \$3.8k

Expenses

Total expenses were up by approximately \$9k. The major area was due to a well-deserved and overdue increase in Tony, Janette and Shelly's remuneration. Most other expenses have resulted in similar costs to prior year or slightly less than the prior year.

Financial position

As at 31 December the Chamber held \$103K of assets made up of:

Bank balances	\$68.9k up from \$51.5k prior year
Debtors	\$25k up from \$21.7k
Equip	\$9.4k includes cost of the Chamber share of Orchard fit-out
Total Assets	\$103k
Less Liabilities	\$23.25k – suppliers and IRD

Giving Accumulated Members Fund \$80k up from 71k

Future Focus

- Continue to expand revenue streams
- Utilise funds to develop services

Danny thanks Tony Janette and Shelley for all of their work over the last 12 months.

Resolved

"That the financial statements be approved"

Moved: Jude Thompson Seconded: Trish Madison All in favour

Appointment of Auditor

Motion: "to appoint an Auditor for 2018"

Resolved

"That BDO Northland be appointed for 2018"

Moved: Jeremy Tauri Seconded: Jude Thompson All in favour

Appointment of Honorary Solicitors

Motion: "That WRMK be appointed as Honorary Solicitors"

Resolved

"That WRMK be appointed Honorary Solicitors for 2018"

Moved: Jude Thompson Seconded: Murray Broadbelt All in favour

Tony Collins as the Returning officer conducted the election.

Election of Officers

Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.

Election for President

"As per the nominations received prior to the February 5th, 2018 closure date, the following person be nominated for the position of President."

Motion – "That the following person be elected unopposed to the position of President"

Jeremy Tauri	Plus Chartered Accountants	President
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Moved: Murray Broadbelt Seconded: Claire Blake All in favour

Election for Vice President

“As per the nominations received prior to the February 5th, 2018 closure date, the following person have been nominated for the position of Vice President.”

Motion – “That the following person be elected unopposed to the position of Vice President”

Tim Robinson	Bernina Northland	Vice President
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Moved: Jude Thompson Seconded: Murray Broadbelt All in favour

Election for Treasurer

“As per the nominations received prior to the February 5th, 2018 closure date, the following person be elected nominated to the position of Treasurer.”

Motion – “That the following person be elected unopposed to the position of Treasurer”

Danny Douglas	Gilmore Taylor Associates	Treasurer
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Moved: Tim Robinson Seconded: Trish Madison All in favour

Election of Board

Board of Directors

“As per the nominations received prior to the February 5th, 2018 closure date, the following persons have been nominated for the position of Board member”

The following current Board members will automatically keep their position on the Board as per the constitution.

Clause 7 (g) Board Members shall hold office for a period of 2 years at which time the board member shall automatically resign. At this time if the Board member wished to stay on the board they must be re-nominated by a financial member of the Chamber for re-election.

Ken Wilson	GT Advantage	Board of Directors
Richard Cranenburgh	On the Edge Design	Board of Directors
Suzanne(Sue) Walters	Rich Northland	Board of Directors
Tony Shi	SwitchMSP	Board of Directors
Virginia Craig	Henderson Reeves	Board of Directors

Richard Cranenburgh withdrew his nomination to the position of Board member

Motion – “That as per the nominations received prior to the February 5th, 2018 closure date, the following six persons will be elected to the position of Board member unopposed.”

Murray Broadbelt	Employer Services Ltd	Board of Directors
Brett Donovan	Donovan Group NZ Ltd	Board of Directors
Ryan Welsh	WRMK	Board of Directors
Auriole Ruka	Te Puu Ao Charitable Trust	Board of Directors
Sarah Blithe	Hubands energy	Board of Directors
Jeroen Jongejans	Dive!Tutkaka	Board of Directors

Moved: Tim Robinson Seconded: Jeremy Tauri All in favour

General Business

No general business.

Conclusion of Formal Meeting.

Auriole Rula closed the meeting with a Karakia

The meeting closed at 5.23 p.m.

The AGM was followed by an Alliance Partners BA5.