

THE CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND INCORPORATED

Minutes of the 116th Annual General Meeting

Held at The Orchard, Mahi Tahi Event room, Cnr Vine & Walton St, Whangarei

Wednesday March 13th 2019 at 5.00 pm

Jeremy Tauri (President) welcomed members to the 116th Northland Chamber AGM. He then invited Auriole Ruka to perform a Karakia.

Present

Attendee	Business Name
Auriole Ruka	Te Puu Ao Charitable Trust
Bryn Ingham	Mediaworks
Cr Paul Dimery	Northland Regional Council
Danny Douglas	Gilmore Taylor Associates Ltd
Dave Woodfield	Platform 1
David Templeton	Northland Inc
David Wilson	Northland Inc
Dean Abel	Retired
Elaine MacKintosh	Heads Up on Bank
Fiona Taylor	Flat lands Ranch Ltd
Grant Hall	Prime Strategies Group
Gwendolyn Needham	HIGHWISE Leadership
Janette Dobbs	The Chamber of Commerce & Industry of Northland Inc
Jeremy Tauri	Plus Chartered Accountants Ltd
Joseph Stuart	Northland Inc
Ken Wilson	GT Advantage
Mikal Nielsen	Sounds Easy
Muriel Willem	CareerFocusNZ
Murray Broadbelt	Employer Services Ltd
Nick Madden	QRC Resort College
Paul Batchelder	UIT Limited
Pete Gregory	NAI Harcourts
Phil Alexander-Crawford	NorthTec
Ryan Welsh	WRMK Lawyers
Steve Smith	The Chamber of Commerce & Industry of Northland Inc
Sue Walters	Ricoh Northland
Tim Robinson	Bernina Northland
Tony Collins	Whangarei District Council
Tony Shi	SwitchMSP
Vince Cocurullo	Cocurullos Ltd
Wayne Jackson	NorthTec

Apologies

Name	Business Name
Alan Martin	Life Member
Barbara Jaques	BJ Projects
Cr Anna Curnow	Kaipara District Council
Cr Tricia Cutforth	Whangarei District Council
Kathy Menzies	Sounds Easy
Peter Grogan	HX. Systems
Sarah Blithe	Hubands Energy
Jeroen Jongejans	Dive!Tutukaka
Danny Douglas	Gilmore Taylor Associates
Kevin Etherington	Facebox
Dean Abel	Hubands energy

Resolved

"That the apologies be accepted"

Moved: Murray Broadbelt

Seconded: Tony Shi

All in favour

Obituaries

The Northland Chamber wishes to acknowledge the passing of Richard & Cheryl Lee, Greg Guy and Pete Gleeson and pass on condolences to their families.
A moment of silence was held.

Minutes of the previous AGM

Resolved

"That the minutes of the 115th AGM on 7th March 2018 be confirmed as a true and correct record"

Moved: Murray Broadbelt

Seconded: Tim Robinson

All in favour

Matters Arising

No Matters Arising

President and Chief Executive Report

Jeremy Tauri (President) congratulated all of the attendees for being part of the 116th Chamber AGM and advised that even better things are in the year to come. He thanked members of the Chamber of Commerce for their support throughout the year.

- 2018 was a year of change and especially in the personnel department. We acknowledge the departure from our team of Tony and Shelley, and after some intensive recruitment we welcomed Rebecca and Steve.
- We had a high calibre of applicants during our recruitment process. Jeremy advised that to him this reflects the position and importance of the chamber in today's environment.
- Jeremy also took the time to acknowledge Janette for her continued commitment and support for our members /businesses in the North and her support of our board.
- Throughout the personnel changes the Chamber continued to deliver quality business as usual with 25 Business After 5 events, the flagship Westpac Northland Business Excellence Awards along with Business Mentors, Regional Business Partnership, Ease of Business, along with advocacy on a range of conversations, processes and projects.
- Jeremy thanked the Board, Tim Robinson Vice president, Danny Douglas Treasurer, Ryan Welsh, Murray Broadbelt, Virginia Craig, Brett Donovan, Tony Shi, Ken Wilson, Sue Walters, Auriole Ruka, Sarah Blithe, Jeroen Jongejans, Phillip Alexander-Crawford and also council representatives Anna Curnow Kaipara District Council, Tricia Cutforth WDC, Paul Dimery NRC, Tanya McInnes FNDC, your contribution and commitment is noted and appreciated.

- The meaning of vitality in business vitality is the state of being strong and active and we are ensuring that we are committed to that for 2019.

Jeremy handed over to Steve who mentioned the following and advised that he would expand more at the Business After 5 which is to follow.

- Steve thanked Janette, and staff who had left (Tony and Shelley) for leaving the Chamber in such a sound position.
- He advised that there will be changes going forward, some subtle and some not so subtle and asked members to watch this space.

Resolved

"That the President and Chief Executive report be received"

Moved: Tim Robinson Seconded: Murray Broadbelt All in favour

Financial Report

Treasurer's Report – year ended 31 December 2018

Danny Douglas spoke to the financial statement for 2018

Profitability

A net surplus of \$7,914, pleasing that there has been a surplus for the last 3 years in a row. This was all due from the hard work put in by Rebecca, Janette, Tony and Shelley.

Revenue

Overall revenue held fairly steady from \$210K in 2016 to \$207K in 2017

Changes in revenue streams:

- Business awards – Danny advised that the awards were down by \$2.5K due to extra costs in the hosting of the event. The \$8K difference on the financial report is due to this amount being moved due to audit purposes.
- Business Mentors was back up for 2018
- Membership subscriptions were up by a small amount. Membership total at 480 compared to 478 in 2017.
- The Business Mix made a profit \$4.7K in its first year.
- Business to business publication contributed \$2.6K

Expenses

Total expenses were up by \$11K due to the higher pay rates which started in the 2017 year and the extra costs associated with advertising and postage.

Financial position

As at 31 December the Chamber held \$112K of assets made up of:

Bank balances	\$78.9K up from \$68.9K prior year
Debtors	\$25K same as previous year
Equip	\$7.4K
Total Assets	\$112K
Less Liabilities	\$24K – suppliers and IRD

Giving Accumulated Members Fund \$88K up from \$80K in 2017

Cash on hand has held well and Debtors are steady

Future Focus

It is important to continue to expanding revenue streams.

Resolved

"That the financial statements be approved"

Moved: Danny Douglas

Seconded: Jeremy Tauri

All in favour

Appointment of Auditor

Motion: “to appoint an Auditor for 2019”

Resolved

"That BDO Northland be appointed for 2019"

Moved: Sue Walters Seconded: Murray Broadbelt All in favour

Appointment of Honorary Solicitors

Motion: “That WRMK be appointed as Honorary Solicitors”

Resolved

"That WRMK be appointed Honorary Solicitors for 2019"

Moved: Tim Robinson Seconded: Ken Wilson All in favour

Appointment of mIR owner for Inland Revenue Online Services

Motion: “That Janette Dobbs be retained as myIR owner for Inland Revenue Online Services in her role as Executive Assistant to complete the Chamber tax requirements”

Resolved

"That Janette Dobbs be retained as myIR owner for Inland Revenue Online Services for 2019"

Moved: Tim Robinson Seconded: Vince Cocurullo All in favour

Jeremy handed over to Steve Smith as the Returning officer to conduct the election.

Election of Officers

Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.

Election for President

“As per the nominations received prior to the February 11th, 2019 closure date, the following person be nominated for the position of President.”

Motion – “That the following person be elected unopposed to the position of President”

Jeremy Tauri	Plus Chartered Accountants	President
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Moved: Tim Robinson Seconded: Ryan Welsh All in favour

Election for Vice President

“As per the nominations received prior to the February 11th, 2019 closure date, the following person have been nominated for the position of Vice President.”

Motion – “That the following person be elected unopposed to the position of Vice President”

Tim Robinson	Bernina Northland	Vice President
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Moved: Ryan Welsh Seconded: Jeremy Tauri All in favour

Election for Treasurer

“As per the nominations received prior to the February 11th, 2019 closure date, the following person be elected nominated to the position of Treasurer.”

Motion – “That the following person be elected unopposed to the position of Treasurer”

Danny Douglas	Gilmore Taylor Associates	Treasurer
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Moved: Tim Robinson Seconded: Jeremy Tauri All in favour

Election of Board

Tim called point of order – that these two groups of nominees must be elected separately.
Steve agreed and noted.

Board of Directors

“As per the nominations received prior to the February 11th, 2019 closure date, the following persons have been nominated for the position of Board member”

The following current Board members will automatically keep their position on the Board as per the constitution.

Clause 7 (g) Board Members shall hold office for a period of 2 years at which time the board member shall automatically resign. At this time if the Board member wished to stay on the board they must be re-nominated by a financial member of the Chamber for re-election.

Murray Broadbelt	Employer Services Ltd	Board of Directors
Ryan Welsh	WRMK	Board of Directors
Sarah Blithe	Hubands energy	Board of Directors
Auriole Ruka	Te Puu Ao Charitable Trust	Board of Directors
Jeroen Jongejans	Dive! Tutukaka	Board of Directors

Motion – “That as per the nominations received prior to the February 11th, 2019 closure date, the following six persons will be elected to the position of Board member unopposed.”

Ken Wilson	GT Advantage	Board of Directors
Suzanne (Sue) Walters	Northland Document Solutions (Ricoh)	Board of Directors
Tony Shi	SwitchMSP	Board of Directors
Fiona Taylor	Flatlands Ranch Ltd	Board of Directors
Phil Alexander-Crawford	NorthTec	Board of Directors
Nick Madden	QRC Tai Tokerau Resort College	Board of Directors

Moved: Murray Broadbelt Seconded: Ryan Welsh All in favour

General Business

No general business.

Conclusion of Formal Meeting.

Auriole Ruka closed the meeting with a Karakia

The meeting closed at 5.20 p.m.

The AGM was followed by the Chamber BA5.