

THE CHAMBER OF COMMERCE & INDUSTRY OF NORTHLAND INCORPORATED

Minutes of the 117th Annual General Meeting

Held at The Orchard, Mahi Tahi Event room, Cnr Vine & Walton St, Whangarei

Wednesday March 11th 2020 at 5.00 pm

Jeremy Tauri (President) welcomed members to the 117th Northland Chamber AGM. He then invited Darrell Lambert to perform a Karakia.

Present

Name	Business Name
Andy Cooney	Caniwi Construction
Cr David Clendon	Far North District Council
Cr Vince Cocurullo	WDC
Danny Douglas	Gilmore Taylor
Darrell Lambert	Ministry of Social Development
Dean	Re Tired
Eryn Wilson-Collins	Kaipara District Council
Graham Billings	GGB Business Therapy Ltd
Jeremy Tauri	Plus Chartered Accountants
Jude Thompson	Northland Inc
Julian Stewart	OfficeMax
Karen Symons	Kia Kaha Jewellery
Ken Orr	Orrs Pharmacy
Lesley Parkin	Kia Kaha Jewellery
Mikal Nielsen	Mind Mechanix
Muriel Willem	CareerFocusNZ
Murray Broadbelt	Employer Services
Natalie Blandford	Stellar Projects
Nerida Hawkins	Griffiths & Assoc
Nick Blake	Whangarei TOP 10 Holiday Park
Paulette Scrooby	NorthChamber
Ralph Correa	NZHL
Ryan Welsh	WRMK
Sandy Jones	OfficeMax
Shona Kelly	Reflect NZ
Sue Walters	Northland Scaffolding Ltd
Susan Cooney	Oxygen8 Business Consulting
Tim Robinson	Bernina Northland
Toast	More FM
Tony Collins	JHI
Tony Savage	WRMK
Trevor Griffiths	Griffiths & Associates Ltd

Apologies

Name	Business Name
Ken Wilson	GT Advantage
Hon Shane Jones	NZ First
Jeroen Jongejans	Dive! Tutukaka
Janette Dobbs	NorthChamber
Tony Shi	SWITCH MSP

Tony Alexander Crawford	Northtec
Murray Reade	NINC

Resolved

"That the apologies be accepted"

Moved: Vince Cocurullo

Seconded: Murray Broadbelt

All in favour

Obituaries

The Northland Chamber wishes to acknowledge the passing of Keith Andrews – Keith Andrews Trucks Ltd, Brandon Edwardson – Whangarei Youth Space and pass on condolences to their families.

A moment of silence was held.

Minutes of the previous AGM

Resolved

"That the minutes of the 116th AGM on 13th March 2019 be confirmed as a true and correct record"

Moved: Trevor Griffiths

Seconded: Tim Robinson

All in favour

Matters Arising

No Matters Arising

President and Chief Executive Report

Jeremy Tauri (President) congratulated all of the attendees for being part of the 117th Chamber AGM and thanked members of the Chamber of Commerce for their support throughout the year.

- As outgoing President Jeremy thanked Steve, Rebecca and Janette for their hard work and welcomed Paulette and Niamh to the NorthChamber team and expressed his enjoyment at working with a great board.
- Going forward Jeremy believes we need to think less as individuals and more as a cohesive group to enable Northland to succeed.
- With this in mind Jeremy elaborated on the work done this year by the Board around the 4 Pou – essentially NorthChamber four key areas of focus: **advocacy, ease of business, networking and leadership**
- Personal highlights for Jeremy this year included the Hall of Fame award presented to the Kaka Porowini for his contribution to business and recognition of their mana. His story is not only inspirational for Maori but also Northland business as a whole.
- BA5s remain really successful and Jeremy pointed out how great it is to see regulars and new members and how doing business over a beer or juice is never a chore. He also thanked our many stakeholders, national and regional partners whose support for NorthChamber and the Board makes our operations run so much smoother here in Northland.
- Finally Jeremy congratulated the new President elect Tim Robinson and the new Board members Trevor Griffiths, Tony Savage and Mike Kanji and felt confident the Chamber was in very safe and competent hands going forward.

Jeremy handed over to Steve who thanked both the staff and the Board for the continued hard work and support.

Resolved

"That the President and Chief Executive report be received"

Moved: Tony Savage

Seconded: Jude Thompson

All in favour

Financial Report

Treasurer's Report – year ended 31 December 2019
Danny Douglas spoke to the financial statement for 2019

Profitability

The Chamber has reported a net loss of \$17,914 for the year compared to profit of \$7,914 in 2018. In this challenging time want to thank the hardwork from all the staff Steve, Janette, Rebecca, Paulette and Niamh have all done in a tough year.

Revenue

Overall revenue held fairly steady and was down to \$210k from \$217k in 2018 that is in line with 2017

Changes in revenue streams:

- Business awards up 5.5k to \$26,370 from \$20,714 in 2018, costs were steady ticket sales, sponsorship was up,
- Business Mentors was down approximately \$3,500
- Membership subscriptions was steady at 112k. Membership total at 481 compared to 488 in 2018
- Whangarei maps up by 1.5k
- The Business Mix and Future crunch events made a combined loss of 3.2k compared to 4.8k of additional income last year, this was mainly down to a late withdrawal of a sponsor of approximately 3k and lower than expected ticket sales
- The main reduction income was the unexpected loss of the regional business partners contract that was unforeseen and is supplementary to the work we are still doing that we are now not compensated for this was a \$11,667 reduction
- Sponsorship was up and it is great we still received great support from Vodafone, OfficeMax, Noel Leeming being the main alliance partners.
- Our major gain in income this year was down to the Ministry of Social Development work that has been done on the Whangarei CBD, I would like to thank the MSD for the support and assistance they have given us this year and the ongoing future relationship that is helping with events like the Job lab

Expenses

Total expenses were up by approximately \$17k. The major area was staff remuneration., vehicle expenses. Most other expenses have resulted in similar costs to prior year or slight increase over the prior year. The big rise in vehicle costs and subsequently FBT on the vehicle are from the Lease of a vehicle for chamber use, with Steve and the team trying to get around more to the wider Northland business community the additional reimbursement costs were largely replaced by the lease of new vehicle.

Financial position

As at 31 December the Chamber held \$110K of assets made up of:

Bank balances	\$31.5k down from 79k prior year
Debtors	\$39.5k up from \$26k
Equip	\$9.5k includes cost of the Chamber share of Orchard fitout
Total Assets	\$110K
Less Liabilities	\$39.5k – suppliers and IRD, income in advance

Giving Accumulated Members Fund \$71k down from 88k

Future Focus

- continue to expand revenue streams, as shown by MSD assistance and CBD developments,
- Utilise funds to continue to develop services

Again I offer thanks the Chamber staff for all of their work over the last 12 months.

Resolved

"That the financial statements be approved"

Moved: Jeremy Tauri Seconded: Jude Thompson All in favour

Appointment of Auditor

Motion: “to appoint an Auditor for 2020”

Resolved
"That BDO Northland be appointed for 2020"

Moved: Sue Walters Seconded: Murray Broadbelt All in favour

Appointment of Honorary Solicitors

Motion: “That WRMK be appointed as Honorary Solicitors”

Resolved
"That WRMK be appointed Honorary Solicitors for 2020"

Moved: Murray Broadbelt Seconded: Vince Cocurullo All in favour

Appointment of mlR owner for Inland Revenue Online Services

Motion: “That Janette Dobbs be retained as myIR owner for Inland Revenue Online Services in her role as Executive Assistant to complete the Chamber tax requirements”

Resolved
"That Janette Dobbs be retained as myIR owner for Inland Revenue Online Services for 2019"

Moved: Tim Robinson Seconded: Vince Cocurullo All in favour

Jeremy handed over to Steve Smith as the Returning officer to conduct the election.

Election of Officers

Clause 6 of the constitution reads - 6. The officers of the Chamber shall consist of a President, a Vice President, An immediate Past President and a Treasurer. The President, Vice President, and Treasurer shall be elected at each Annual Meeting with nominations closing 21 days prior to the Annual Meeting.

Election for President

“As per the nominations received prior to the February 7th, 2020 closure date, the following person be nominated for the position of President.”

Motion – “That the following person be elected unopposed to the position of President”

Tim Robinson	Bernina Northland	President
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Moved: Jeremy Tauri Seconded: Ryan Welsh All in favour

Election for Vice President

“As per the nominations received prior to the February 7th, 2020 closure date, the following person have been nominated for the position of Vice President.”

Motion – “That the following person be elected unopposed to the position of Vice President”

Sue Walters	Northland Scaffolding	Vice President
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Moved: Murray Broadbelt Seconded: Tim Robinson All in favour

Election for Treasurer

“As per the nominations received prior to the February 7th, 2020 closure date, the following person be elected nominated to the position of Treasurer.”

Motion – “That the following person be elected unopposed to the position of Treasurer”

Danny Douglas	Gilmore Taylor Associates	Treasurer
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Moved: Tim Robinson Seconded: Jeremy Tauri All in favour

Election of Board

Tim called point of order – that these two groups of nominees must be elected separately.
Steve agreed and noted.

Board of Directors

“As per the nominations received prior to the February 7th, 2020 closure date, the following persons have been nominated for the position of Board member”

The following current Board members will automatically keep their position on the Board as per the constitution.

Clause 7 (g) Board Members shall hold office for a period of 2 years at which time the board member shall automatically resign. At this time if the Board member wished to stay on the board they must be re-nominated by a financial member of the Chamber for re-election.

<i>Ken Wilson</i>	<i>GT Advantage</i>	<i>Board of Directors</i>
<i>Tony Shi</i>	<i>SwitchMSP</i>	<i>Board of Directors</i>
<i>Fiona Taylor</i>	<i>Flatlands Ranch Ltd</i>	<i>Board of Directors</i>
<i>Phil Alexander-Crawford</i>	<i>NorthTec</i>	<i>Board of Directors</i>

Motion – “That as per the nominations received prior to the February 7th, 2020 closure date, the following six persons will be elected to the position of Board member unopposed.”

Murray Broadbelt	Employer Services Ltd	Board of Directors
Ryan Welsh	WRMK	Board of Directors
Mike Kanji	EC Credit Control	Board of Directors
Trevor Griffiths	Griffiths & Associates	Board of Directors
Tony Savage	WRMK	Board of Directors

Moved: Sue Walters Seconded: Tim Robinson All in favour

General Business

No general business.

Conclusion of Formal Meeting.
The meeting closed at 5.20 p.m.

The AGM was followed by the Chamber BA5.