

**NZ Chambers of Commerce Northland MINUTES**  
**for meeting of The Executive Board**  
**to be held from 4.00pm 24<sup>th</sup> May 2016**  
**at Chamber Boardroom, 7 Rust Ave, Whangarei**

	<b>Agenda Item</b>	
	<b>Vice President Paul Dunn welcomed the Board in Jeremy Tauri's absence</b>	
	<b>PRESENT:</b> Paul Dunn, Cr Tricia Cutforth, Tony Collins, Terry Sage, Wayne Roycroft, Virginia Craig, Danny Douglas, Cr Paul Dimery, Brett Donovan, Rob Meadows, Laura Burns, Janette Dobbs.	
	<b>APOLOGIES:</b>	Murray Broadbelt, Jeremy Tauri, Tony Shi <b>Moved/Seconded Laura/Rob</b>
	<b>LATE ARRIVALS:</b>	Tim Robinson (4.04pm), Ryan Welsh (4.15pm)
	<b>EARLY LEAVERS:</b>	
	<b>CONFLICTS:</b>	<i>No conflicts notified</i>
	<b>H&amp;S REVIEW</b>	<i>Nothing to report</i>
	<b>PREVIOUS MINUTES:</b>	<i>Taken a true and correct</i> <b>Moved/Seconded Terry/Virginia</b>
	<b>FINANCE REPORT:</b>	<b>Danny highlighted the following:</b> <ul style="list-style-type: none"> <li>• <b>Income</b> – Awards sponsorship coming in, shown as higher cash on hand.</li> <li>• <b>Membership</b> – Subs steady. New and resigned not showing as work is being completed on new database.</li> </ul> <b>Moved/Seconded Laura/Rob</b>
Tim arrived	<b>CEO REPORT:</b>	<b>Tony highlighted the following:</b> <ul style="list-style-type: none"> <li>• Following on from Finance report Tony advised that the Business to Business Publication also added to this year's income. The last publication was in 2014.</li> <li>• <b>Awards</b> Workshops are taking place and are well attended.</li> </ul> <p>Awards are a major income earner for the Chamber. There is a limited amount of sponsorship we can receive from each sponsor. Although there is not a lot of room to make changes, Tony would like the Board to look at how changes can be made, keeping in mind that it is still an award event. Changes would not be able to be</p> <b>Moved/Seconded Tim/Laura</b>

		<p>implemented until 2017/2018 Awards. Terry has volunteered to start looking into this.  <b>A/P: Janette to email the Board to see who is willing to join Terry.</b></p> <p>An item to note is that we can't charge any more to attend the event or get more attendees to the dinner.  Other Chambers get a higher income from their awards due to size of venue available and the sponsors they can attract.  Rotorua clear \$50K – there evening is more about a good night/gala than about the business excellence side.</p> <ul style="list-style-type: none"> <li>• <b>Meeting with Air NZ, as Paul Dunn attended he gave an overview</b>  Good meeting attended by – Ian Collier, Sheryl Mai, Shane Reti, Paul Davis.  Points from meeting <ul style="list-style-type: none"> <li>○ Background behind change of schedule covered – mainly due to change of planes</li> <li>○ Changes are nationwide so any scheduling alterations affect connecting flights</li> <li>○ Working on recruiting staff</li> <li>○ Whangarei was first to arrange discussions the Air NZ which involved Council, Chamber and local MP</li> <li>○ Positive meeting – Air NZ will email a release by end of week which can be distributed</li> </ul> </li> </ul>	
<b>TEAM RECOMMENDATIONS:</b>			
<b>Ease of Business:</b>			<b>Moved/Seconded</b>
<b>Poor attendance, so no meeting held. ? Need to keep up support for this.</b>			
<b>Advocacy:</b>			<b>Moved /Seconded</b>
<b>General Business:</b>			
<b>COUNCIL REPRESENTATIVE REPORTS:</b>	<b>WDC:</b> Tricia highlighted the following <ul style="list-style-type: none"> <li>• Winding up decisions from submission hearings – more responses this year</li> <li>• Council will go through collated responses then look at what can be completed. Council staff to look at projects within budget and look at what can be completed in the future</li> <li>• Freedom camping laws – interesting discussions took place on bylaw</li> </ul>		

