obinson, Tony Collins, Ja APOLOGIES: LATE ARRIVALS: EARLY LEAVERS: CONFLICTS: H&S REVIEW	Brett Donovan, Tony Shi, Paul Dunn, Cr Paul Dimery, Virginia Craig, Richard B	Moved/Seconded Tim/Tony S
obinson, Tony Collins, Ja APOLOGIES: LATE ARRIVALS: EARLY LEAVERS: CONFLICTS: H&S REVIEW	Cr Tricia Cutforth, Rob Meadows, Terry Sage, Laura Burns Ryan Welsh (4.10pm) No conflicts notified	Moved/Seconded
LATE ARRIVALS: EARLY LEAVERS: CONFLICTS: H&S REVIEW	Ryan Welsh (4.10pm) No conflicts notified	
EARLY LEAVERS: CONFLICTS: H&S REVIEW	No conflicts notified	
CONFLICTS:		
H&S REVIEW		
	Nothing to report	
	· .	
PREVIOUS MINUTES:	Taken a true and correct	Moved/Seconded Brett/Virginia
FINANCE REPORT:	 Profit & Loss – Income up a little on previous year due to Awards income and timing of invoicing. Expenses up by \$10K due to Awards expenses (timing again) and 5 week pay schedule. Membership – overall holding well, numbers are now up to date due to the completion of the new database. Tony advised that numbers are building and that resigned members are surveyed to find out reason for resignation. 	Moved/Seconded Paul D/Tony S
CEO REPORT:	 Tony highlighted the following: Awards Entrant interest is pretty solid Sponsorship up on last year Update on situation with Kate, she will have a break of a couple of weeks then back on board. Business Mentors New Zealand Chamber have the contract to provide this service, which is part of the formal contract with Northland Inc. Tony advised that we desperately 	Moved/Seconded Jeremy/Tim
<u></u>	EO REPORT:	Profit & Loss – Income up a little on previous year due to Awards income and timing of invoicing. Expenses up by \$10K due to Awards expenses (timing again) and 5 week pay schedule. Membership – overall holding well, numbers are now up to date due to the completion of the new database. Tony advised that numbers are building and that resigned members are surveyed to find out reason for resignation. Tony highlighted the following: Awards Entrant interest is pretty solid Sponsorship up on last year Update on situation with Kate, she will have a break of a couple of weeks then back on board. Business Mentors New Zealand

	Tony Shi offered to help with anyone dealing with Chinese people.	
	Tony gave an update on operational matters.	
TEAM RECOMMENDATIONS:		
Ease of Business & Advocacy:		Moved /Seconded
		Paul D/Tim

Councils have engaged with Chamber

Meeting held with WDC, NRC, Northland Inc and Chamber of Commerce. MOU with Chamber about what role the Chamber can play in businesses and enquiry coming to Northland.

Tony and Pete Gleeson putting something together for the MOU.

Ryan advised that he had met someone in Taupo who was looking at relocating to NZ from Mexico. An engineer developing different power systems. There were two questions

- 1. Could this industry be a good fit for Northland
- 2. Why was he unable to connect with anyone when he visited Whangarei

Frontline staff need to be fully aware of what help there is available for this type of enquiry – a go-to person.

Pete Gleeson from the landing Pad is there for the top part of the pyramid of potential investment in Northland. There needs to be some other point of contact. Potentially the Chamber.

Needs to be some sort of accountability if someone is referred within the councils.

Real estate agents, business brokers and banks also need to be part of path for these business opportunities.

A/P: Jeremy, Ryan and Tony are meeting next week and will distribute the notes from their meeting on this topic.

Genera	l Business:
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COUNCIL REPRESENTATIVE REPORTS:

WDC: No report

NRC: Paul highlighted the following

- Local government amendment act is looking at another way of getting single unitary authorities.
 - o Council appointed by government and elected Councillors may only be able to set rates.
 - o CCO are working but councillors don't have control.
 - $\circ\quad$ No appetite for aggregated councils in New Zealand.
 - o Government looking at 12 councils 12 regions of NZ
- Summer Safe Carparks theft is down by 50% they are up for the Community Initiative Award
- Te Tai Tokerau Maori Advisory Committee is under review

A/P: Board to email Paul Dimery with any comments

KDC: Richard highlighted the following

- Electricity Authority Transmission pricing review
 - New pricing model would mean an extra \$16m cost to Northlanders, but would affect Auckland and parts of Southland as well.
 - Northpower, Top Energy are submitting and encouraging Councils to submit too.

	Richard gave a summary of the document and the process			
	Unknown what the capacity of Ngawha will be yet			
	New CEO will report to KDC with what he sees as the current issues			
	Reasonable number of competent people putting their name forward to stand for Council			
	Crown observer to deal with Mangawhai Sewerage Scheme issues going forward.			
Business	Items:			
Item 1	Freight at Northport			
	Brett outlined his talks with Northport.			
	He will be putting 100 to 150 containers through per month, main issues are around shipping at the moment.			
	Need to get large industry to seed the initiative – i.e. Fonterra or Refining NZ			
	Dealing with Chris at Mainfreight			
Item 2				
	What are Whangarei District Councils procedures and how is work divided out?			
	Contractors and consultants missing out			
	A/P: Tony to meet with Rob Forlong to discuss and report back to board			
Item 3	Awards review meeting			
	Tony tabled the notes from the meeting held			
Points from meeting				
How can we engage with businesses who are not networking, attending events or using Chamber services?				
	Business conference			
	 Develop a one day business conference 			
	o 4 key speakers			
	 Breakfast, lunch and finish with a Cocktail networking event 			
	 Engage sponsors to supply speakers, facilities and luncheon etc 			
	Target audience medium to large business			
	o 150 attendees @ \$150 per person			
Meeting c	losed 4.55pm			
NEXT MEI	ETING: Board meeting Tuesday 23 rd August 2016 followed by presentation from Pete Gleeson (Landing Pad)			
President	Date			